



**QUAM LIMITED**  
**華富國際控股有限公司\***  
(Incorporated in Bermuda with limited liability)  
(Stock Code: 952.hk)

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To: Business Editor

**【For Immediate Release】**

**Quam Is The First Local Brokerage To Expand In Dubai  
And Extends Its Market Presences In China, Thailand And Japan**

(12 May 2008, Hong Kong) – **Quam Limited** (“Quam” or the “Group”, Stock Code: 952.hk), a prominent Hong Kong-based financial services group, is the first brokerage in Hong Kong to expand its market reach in Dubai having established its presence there as early as 2006. Since the establishment of McMillen Advantage Capital Limited (“MAC Group”) in Dubai, in which Quam holds a 22.9% interest, numerous road shows have been held in both the Middle East and in Asia facilitating private placements and trading opportunities for both Asian and Middle Eastern clients.

Mr Bernard Pouliot, Chairman of Quam, said, “We discovered the Middle East as a financial market with great potential in 2005 and decided to tap into the market in 2006. The recent explosive economical growth in Dubai coupled with Chief Executive Donald Tsang’s October policy address expounding Hong Kong’s objective of becoming a leading centre for Islamic Finance in Asia have shown we were correct to enter the market as early as we did. We now have an established business, growing client base and accelerating volume of business referrals from the Middle East and successfully concluded three placement deals for financial, property and engineering companies in 2007. Our foothold in Dubai provides synergy to our existing businesses as it enhances our market presence in the global market and enables us to provide more diversified services locally and globally, while tapping a very rich pool of capital.”

*\*for identification purpose only*

Mr Robert W. McMillen, Chairman of the MAC Group, commented, "MAC is the result of a global collaboration of financial institutions bringing a tremendous amount of capital markets experience to the promising financial market in Dubai. As business links between the Middle East and Asia continue to strengthen, we choose Quam because it is a reputable financial service provider in Hong Kong with extensive footholds in China, Japan and Thailand. We believe we can capitalize on the synergy created between us. MAC aims to be a leading niche international investment banking and securities brokerage group based in Dubai to provide professional services to clients worldwide."

MAC was founded in early 2006 with three operating entities namely MAC Sharaf Securities, MAC Capital and MAC Capital Advisors to operate global investment banking and equity brokerage businesses in Dubai and serving clients worldwide. With a professional team consisting of 40 staff in Dubai, MAC was granted brokerage licenses and can offer direct brokerage access to three United Arab Emirates (U.A.E.) stock markets including Dubai Financial Market, Abu Dhabi Securities Market and Dubai International Financial Exchange. MAC is a specialist in mid-tier cross border transactions and a leader in U.A.E. equity research and a prominent securities broker on all U.A.E. markets.

Since its inception in 2006, MAC has concluded 10 important transactions and raised over US\$200 million.

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**About Quam Limited (952.hk)**

Quam Limited is a Hong Kong-based financial services group which was listed on the SEHK in 1997. After a series of strategic acquisitions beginning in 2001, the Group is now comprised of several renowned Hong Kong businesses, including Quam Securities, Quam Capital, Quam Asset Management, Quam Wealth Management, Quamnet.com and Quam Investor Relations. By utilizing the best of both its online and offline resources, Quam offers premier one-stop financial services with the objective of becoming the financial partner of choice in Hong Kong and China for corporations and individual investors alike. It can provide capital markets assistance in Tokyo, Bangkok, Dubai, Hong Kong and through its representative offices or wholly-owned foreign enterprises in Shenzhen, Shanghai, Shenyang of China.

*For more information on Quam, please visit its website at [www.quamlimited.com](http://www.quamlimited.com)*

*For more information on MAC, please visit its websites at [www.maccapital.ae](http://www.maccapital.ae),*

*[www.maccapitaladvisors.com](http://www.maccapitaladvisors.com) and [www.mac-sharaf.com](http://www.mac-sharaf.com)*

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